

Club Journal

May 2015

The magazine for all CIU members

75p

Union General Secretary
Ken Green CMD speaks
at the 2015 Annual
Meeting in Blackpool



Blackpool 2015 provides feast of activities for CIU members

Hundreds of CIU members headed to Blackpool in April as Conference weekend saw two days of intense club-related activity taking place at the famous seaside resort.

The afternoon of Friday, April 10 saw a very well-attended Beer & Trades Exhibition staged at the Norbreck Castle Hotel's Norcalymphia suite as club members took the opportunity to network with National Accounts and club suppliers, enjoy complimentary drinks courtesy of Carlsberg and Heineken and partake in bingo, pool darts and a prize draw.

The annual Executive Dinner also took place on Friday with a number of VIPs, including the Mayor of Blackpool and former Sports Minister Gerry Sutcliffe, in attendance at the Blackpool Hilton.

Saturday, April 11 saw a total of 666 delegates attending the 2015 Annual Meeting in the Ballroom of the Norbreck

Castle Hotel as 10 proposed Motions were debated and voted upon.

In his Presidential address to delegates, George Dawson CMD warned of the threat posed to clubs by potential increases in corporation tax and what he termed the "increasing attempts of the establishment to attack our mutuality and to treat us as a business for profit".

Mr Dawson urged individual clubs facing difficulties in this area to seek advice and guidance from their Branch Secretaries and the NEC, stating: "We are here to help".

The President also broached the issue of PRS fees in his address and advised club officials to familiarise themselves as much as possible with the current tariff before responding to calls from PRS agents in order to avoid being hit with "enormous bills".

• For the full report of the 2015 Annual Meeting see pages 8-15



Gosforth Empire win CIU quiz crown

Gosforth Empire Social Club from Newcastle upon Tyne are the new Dransfields CIU National Quiz champions after clinching the title at the Final in Blackpool on Conference weekend.

As well as winning the £500 first prize, the victorious team also won tickets to the Premier League match of their choice.

• For more on the Dransfields CIU National Quiz Final see page 5

EDITOR'S LETTER

Welcome to the May edition of *Club Journal* as we reflect on Blackpool 2015 when CIU members from across the country gathered for the Annual Meeting and Beer & Trades Exhibition, both staged at the Norbreck Castle Hotel over two days.

It was very pleasing to see such a fantastic turnout for both the Friday and Saturday at what was a new venue and I hope that those who made the journey to Blackpool found the experience a highly positive and rewarding one.

The initial feedback on the expanded Beer & Trades Exhibition has certainly been very favourable with the move to a bigger venue providing benefits for both attendees and exhibitors.

We would love to hear what you thought about this year's Conference and related activities as further feedback from members will be absolutely crucial to the planning for the 2016 event, the wheels of which are already in motion!

Of course, the main event of the weekend was the Annual Meeting which drew some

666 delegates to engage in what is always a auspicious occasion of high-level debate.

For the full report of the Annual Meeting which took place on April 11, see pages 8-15. You can also download an audio file of the entire meeting from the Union's website (www.wmciu.org.uk).

You will also be able to read a full, unedited transcript of the Annual Meeting plus view a picture gallery of all the many images taken by the Union's official Conference photographer across the two days.

Also taking place on Conference weekend was the Dransfields CIU National Quiz Final. Congratulations to the victorious team, Gosforth Empire Social Club, who proved themselves worthy winners during what was a gruelling set of question rounds. For more details on the Quiz Final, please turn to page 5.

Once again we have included the Performing Right Society (PRS) Tariff supplement with issues of *Club Journal* this month in order to help your club ensure that



you are paying the correct fees for the use of live and recorded music.

On page 23, there are further fixtures announced as part of the CIU Racing Club with Haydock Park and Leicester the latest racecourses to come on board and offer CIU members special discounted tickets to selected racedays.

I hope you enjoy this edition.

Stephen Goulding, Editor

CLUB JOURNAL

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ROBIN CELEBRATES BRANCH MILESTONE



Robin Docherty (centre), member of Old Woking & District Recreational Club and Branch Executive Member of South East Met Branch, receives a Long Service Award from the South East Met Branch President Trevor Baker (left) and Vice-President Andy Way (right).

Charity bonanza at Corringham SC

The St Joseph's Hospice charity in Essex has an extra £1,600 to carry out its valuable work thanks to the generosity and hard work of members of Corringham Social Club in Stanford-Le-Hope in the North East Met Branch.

Club member Carol Tormey organised a special charity event in aid of the Hospice after a family member passed away in their care.

Pictured, left to right: Steve Tormey, Carol Tormey and Mark Wild.



John Ward clinches pigeon victory

John Ward of Haughton Le Skerne WMC in Darlington has become the CIU Pigeon Competition Champion.

Pictured, left to right: Stan Summers (Durham Branch Vice-President), John Ward (Winner) and George Smith (Durham Branch Secretary and NEC Member).

The runners-up were: 2nd: G. Forster (Haughton Le Skerne WMC); 3rd: A Middleton (Hopetown & Whessoe WMC); and 4th: Colbeck Bros (Haughton Le Skerne WMC).



OBITUARIES

Brian Olnor

Bedworth Ex-Servicemens Club sadly announce the passing away of their long-time Secretary Brian Olnor after a short illness.



Brian worked as a committeeman and Secretary for over 50 years and worked tirelessly for the club and club life.

As well as being Club Secretary he was a well-respected former member of the NEC and was treasurer of the Warwickshire Branch of the CIU.

His work and knowledge of the rules of club life made him a much-respected man in clubland in and around Warwickshire.

He will be sadly missed, not only by his family but by his many friends and club members.

Elaine Ord

Elaine Ord, Secretary of the Waterloo Road Social Club (Northumberland), died on February 19 in hospital after a short illness.



Elaine had served the CIU for over 10 years and will be missed by her family and friends.

Robert Yeats

Robert Yeats died in hospital after a short illness. Robert was Secretary of the Cramlington Social Club where he received his COM Award.

Robert also served on the Northumberland Executive for eight years. He will be sadly missed by all his family and friends.

Election results for 2015 scrutineers announced

It has been announced that Edward Ratcliffe (West Yorkshire Branch), Brian Simmonite (South Yorkshire Branch), Peter Taylor (Northumberland Branch) and Christopher Wright (Durham Branch) have all been elected as scrutineers for 2015.

TRADE NEWS

Heineken launches new 'Star' pint and half-pint glass

Heineken has introduced brand-new glassware.

The new glassware – available in pint and half-pint versions – has an embossed red star above the Heineken logo and is inscribed with the global Heineken strapline 'Open your World' on the bottom of each glass.

The design of the glass also includes curves in the glass which aims to help the beer flow from the tap into the glass and create a smooth head.

Andrew Turner, On Trade Category & Trade Marketing Director at Heineken, said: "We all know that if you deliver a quality first pint consumers will return to the bar for a second. The new Heineken glassware is one that our consumers want to hold and to be seen holding."

Carlsberg urges drinkers to 'trust their tastebuds'

Carlsberg UK has unveiled a new campaign that celebrates the taste of its famous Carlsberg Export brand versus its main competitor in the premium lager category.

On the back of consumer research that revealed a preference for the taste of bottled Carlsberg Export over and above its most obvious challenger, the brand has launched a wide-ranging campaign which urges drinkers to 'trust their tastebuds'.

David Scott, Director of Brand and Insight at Carlsberg UK, said: "While Export has always been a key pillar of our Carlsberg family of brands alongside our core Carlsberg lager, and specialist Jacobsen range, this research offers a fantastic opportunity to celebrate Export, throwing a spotlight on its fantastic taste.

"The taste test graphically illustrates how well Carlsberg Export performs against its nearest competitor brand."

FELIXSTOWE MEMBERS HIT ALL THE RIGHT NOTES FOR HOSPICE CHARITY

Members of Felixstowe Trades & Labour Club in Kent raised a total of £1,758 through a special music event in aid of a charity which supports children with life-limiting illnesses and their families.

This was the third 'Music in the Car Park' event staged by the club to benefit East Anglia's Children's Hospices charity (EACH).

EACH's fundraiser for Suffolk, Patsy

Johnson-Cisse, was delighted with the efforts made by the CIU club and said that the funds would be used to support frontline services.

Pictured, above, left to right: Jenny McKinnon (Club Secretary, Felixstowe Trades & Labour Club), Joanne Diggens, Billy Smith, Peter Huson and Janet Ray (Club President) present the cheque to Patsy Johnson-Cisse of EACH.

Eddie's decade of service to Branch

West Midlands Branch Committee member Eddie Kane received his 10-year Service Award in April. Left to right: Union President George Dawson CMD, West Midlands Branch Committee member Eddie Kane and West Midlands President Des Flood.

Gosforth Empire win Dransfields CIU Quiz title

Gosforth Empire Social Club from Newcastle-upon-Tyne won the Dransfields CIU National Quiz title at the Final held at the Norbreck Castle Hotel in Blackpool on April 11.

The quiz, supported by Carlsberg and Sky with headline sponsorship from Dransfields, was run smoothly and expertly by Redtooth with the questions set by renowned quizmaster Dave Bill.

The event proved to be a titanic battle from first to last with the eventual champions winning through by a mere half point to win the first prize of £500 and Barclays Premier League tickets. Second-placed Newbottle WMC from Sunderland won £200 and third-placed Clarence Club from Newport, South Wales won £100.

There were also spot prizes of cases of beer for each round.

Dransfields Managing Director Chris Haley said: "Congratulations to Gosforth Empire for their well-deserved win in what was an extremely close contest.

"Once again the Dransfields CIU National Quiz Final has demonstrated the extremely high calibre of quiz expertise present in the Union's clubs up and down the country."



The victorious Gosforth Empire Social Club quiz team with Union President George Dawson CMD and Chris Haley, Managing Director of event sponsor Dransfields



Union General Secretary Ken Green CMD welcomes the teams to the Dransfields CIU National Quiz Final



A total of 10 teams took part in the Dransfields CIU National Quiz Final in Blackpool

Annual Meeting audio available to download from web

If you were unable to make it to Blackpool this year and would like to listen to the Annual Meeting in the comfort of your own club, why not download the MP3 audio file of the AGM on to your computer?

The file is available, along with a full, unedited transcript of the

Conference and a photo gallery from Blackpool 2015, including images from the Beer & Trades Exhibition and the Dransfields CIU National Quiz, on the Union's official website.

To browse and download the files, visit the Union website:
www.wmciu.org.uk



FOR SERVICE

BRANCH AWARDS

Branch Executive 21-Year Award

Andrew Way, South East Metropolitan Branch

CLUB AWARDS

DISTINGUISHED SERVICE

Joseph Donnelley, Thomas Wilson Working Men's Club, Durham

LONG SERVICE

Michael Elliott, Stanley Empire WM Club, Durham

Jeffrey Alderson, Belle Vue WMC (Crook), Durham

CERTIFICATE OF MERIT

Judith Hardy, Darfield Road WMC, South Yorkshire

John Reed, New York & Murton Social Club, Northumberland

Geoffrey Suddes, Prudhoe & District United Services Club, Northumberland

Peter Cairns, Blucher & District Social Club, Northumberland

Edwin Fayle, Hamsterley & District Social Club, Durham

Brian Hicks, Chadwell St Mary Social Club, North East Metropolitan

CLUB NOTICES

Expulsions

Mr M Wilkinson, Castle Ward WMC & Institute, Lincoln (Doncaster Branch)

Mr Colin Ross (AKA: Colin Star), Skegness Working Men's Club (Doncaster Branch)

CLUBS RESUMING MEMBERSHIP

Re-instated

Wood End Atherstone WM Club & Institute, Warwickshire

CLUBS CEASING MEMBERSHIP

Withdrawn

Crossgates Working Men's Club, Leeds

Goldenhill Working Men's Club, North Staffordshire

Broad Oak Working Men's Bowling Club, Heavy Woollen

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v QPR**

Barclays Premier League

Sunday 10 May



**Chelsea v
Liverpool**

Barclays Premier League

Sunday 10 May



**Arsenal v
Swansea City**

Barclays Premier League

Monday 11 May



**Manchester Utd
v Arsenal**

Barclays Premier League

Sunday 17 May



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THE 152ND ANNUAL MEETING

The 152nd Annual Meeting of the Union took place at the Norbreck Castle Hotel in Blackpool on Saturday, April 11 with Union President George Dawson CMD presiding and a total of 10 motions



Union President George Dawson CMD chaired the 152nd Annual Meeting at the Norbreck Castle Hotel in Blackpool

The 152nd Annual Meeting of the Union began with the delegates and the National Executive observing a two-minute silence in remembrance of those club members who had passed away in the previous 12 months.

THE PRESIDENT then asked delegates to agree the minutes of the 2014 Council meeting. This was followed by a Civic Welcome from **THE WORSHIPFUL THE MAYOR OF BLACKPOOL, COUNCILLOR VAL HAYNES**, who told delegates:

“Organisations like yours are the lifeblood of Blackpool, because without you, our economy wouldn’t keep going. Blackpool is a wonderful place. I’m born and bred here, so I’m biased but, having said that, it’s organisations like yours that come and spend money in the hotels, in the shops, the restaurants and that keeps us afloat, and I thank you kindly for that. I hope you have a very good conference and hope to see you again next year.”

The National Executive Member for South Wales and Monmouthshire District **KEN ROBERTS CMD**, Chairman of the Standing Orders Committee, introduced the other members of the Committee: Vice-Chairman, Geoff Whewell from the West Midlands Branch; Sid Hicks from the

Northumberland Branch; Bob Russell from the Wessex Branch; John Heggs of the Leicestershire Branch; Peter Askin of the Leeds Branch; Peter Robinson of the Manchester Branch; and Malcolm Williams of the North Staffordshire Branch. He then explained that these are the people to be approached should delegates have any issues or problems with the procedures at the meeting. Mr Roberts also introduced two members of Head Office staff who were on the stage: Head Office Manager Stephen Goulding and Union Accountant Steve Connell.

THE PRESIDENT’S ADDRESS

“There comes a time when we need to talk about the elephant in the room. The elephant is corporation tax, and increasing attempts of the establishment to attack our mutuality, and to treat us as a business for profit. The start of this current attack came about with the Licensing Act 2003. The Act allows private members clubs to sell by retail to non-members. This had been allowed for associates in previous Licensing Acts for the last century, but this is now extended to any guest. You may say that this is a good thing, and why haven’t the Union embraced it in

its model rules. The answer to this is because a wholesale acceptance of the changes would challenge the club’s mutuality ethos. The club can take advantage of the new liberalisation of the law, without giving up its main purpose of a private members club and its mutuality. I know, from personal experience, the effect the smoking ban had on the on-trade, with clubs losing up to 40 per cent of their bar income.

“This shortfall, in many clubs, has had to be made up with outside functions, especially if you have a very large concert room. To take advantage of this without compromising your private members club status, is to have a premises licence in conjunction with your club premises certificate. Over 500 clubs in the Union already do this, and many others take advantage of the 12 Temporary Event Notices allowed during a 12-month period. Ten or 20 outside events can be the difference between the club staying open and closing. The simple reason for both documents is that you can show that you are a bona fide club, with the large majority of your trade being mutual, with only a small part being commercial. The commercial aspect does now become liable for

The Worshipful The Mayor of Blackpool, Councillor Val Haynes gave a civic welcome to the Union's members



corporation tax or, at least, its profits.

"A quick look at practically all clubs' accounts is that the bar trading makes a loss, and mutual activities such as subscriptions, gaming and recreation contribute to the clubs' surplus, which is used for the benefit of the members, and not a profit.

"With the CPC, and our rule book illustrating that the core activities are mutual, then the club would be entitled to a Club Premises Licence under the Gaming Act 2005. The room used for the outside events would not have a gaming machine, bingo would not be played, and people would not participate in raffles.

"If you have a charity event as an outside function, then the organisers would take care of these fund raising activities, and not the club. Clubs that only have a CPC, and are lucky enough not to need outside events, must be vigilant with their guest rules, and ensure it isn't being openly abused. The authorities in some areas are now targeting clubs, or more often the club's accountant, who does a corporation tax return about associates' sale by retail.

"This has been the case forever, but it is of so little revenue, that the tax authorities have left it alone. With the use of the club's signing-in book as evidence, it can be shown that this element of the club's income is not material to the club's overall results. We have yet to see if this strategy works, as we just have a couple of clubs this has happened in.

"Hopefully, the authorities will accept this, and go back to let sleeping dogs lie as they have done in the past. The question is very much in the hands of the individual licensing authorities. I would just like to read to you the DCMS Guidelines to licensing officers:

"Paragraph 9.6(a): The 2003 Act does not prevent visitors to a qualifying club being supplied with alcohol, as long as they are guests of any member of the club, or the club collectively, and nothing in the 2003 Act prevents the admission of such people as guests without prior notice. For the sake of flexibility, the Act does not define guest and whether or not somebody is a genuine guest would in all cases be a question of fact.

"The term can include a wide variety of people who are invited by the qualifying club, or any individual member, to use the club facilities. The manner in which they are admitted as guests will be for the club to determine and to consider, setting out in their own rules.

"Paragraph 9.6(b) says: There is no mandatory requirement under the 2003 Act for guests to be signed in by a member of the club, however, a point may be reached where a club is providing commercial services to the general public in a way that is contrary to its qualifying club status. It is at this point that the club would no longer be



Keynote speaker Gerry Sutcliffe

conducted in good faith, and would no longer meet general condition 3 for the qualifying clubs in Section 62 of the 2003 Act. The question of when this line is crossed, and when the club ceases to be conducted in good faith, will be a question of fact to be determined in all circumstances. That means the individual licensing officer can determine it, it may be different in one area to another area, so it's all local.

"If I have taken away the guest rule in individual club, but under the local licensing could be deemed as not meeting condition 3 of Section 62, and could be called into question about it acting in good faith. We must remember that, as a club, we need to satisfy three Acts: the Licensing Act by having both documents or TENs. We are satisfying that. By having the CPC, we are satisfying the Gaming Act, and by having the evidence in whichever situation we decide to choose, then we are satisfying the Revenue Act.

"The Union recognises these facts, and individual clubs can be given guidance by their Branch Secretary who may, in some cases, need advice from the NEC under finer points of law. We are here to help. The Union does have a policy of accepting bona fide clubs, whichever licence they have, and also have a policy of not changing clubs' guest rules, so that we don't get the authorities thinking that we have abandoned our mutual principles. Please do not get confused with which governing body is talking to you. HMRC does not grant CPCs or Gaming Licences, and the Licensing Authorities do not have anything to do with tax.

"The other item, which I did an article about in *The Journal*, is PRS. This is another area where we seem to be have clubs getting done for no particular reason. The Union won a very hard battle at considerable cost, at a Copyright Tribunal on 15th March 1991. This Tribunal reinforced the Union's negotiated JMC tariffs with PRS, and under the terms of that Tribunal, the PRS, the CIU and CORCA have to agree to alter the wording of the agreement, wherever a change in legislation occurs. A copy of the tariff was placed in the *April Journal*, and a further one will be placed in the *May Journal* with more information on it. This will guide clubs and help them work out a tariff to their best advantage when filling in the return form. Please take time over this and make sure you do not fall into the trap

Union President George Dawson CMD presents a CMD certificate to Peter Pulham CMD of Newcastle Working Men's Club



of the simple telephone call you receive, because they ring you up these days, from very affable PRS agents getting you to give information that has not been considered. You could end up with an enormous bill for being a co-operative, friendly individual and not having time to consider your responses carefully.”

The President then introduced this year's keynote speaker, **GERRY SUTCLIFFE**, the former MP for Bradford South who served as Minister of Sport under Prime Minister Gordon Brown. Mr Sutcliffe gave a fascinating insight into his experiences in the world of politics and talked about the importance of CIU clubs as a force for good in our communities.

“The CIU has played an important role in my life since I was a young child,” he said. “My Dad was a Steward of a club, and then a Secretary of a club, and club life was all I knew in my early years. And, I have to say that it's that background that fashions the person that you are.

“You are an important part, an integral part, of our communities, and long may that be the case. So all I want to say is thank you very much for inviting me along today to give you these few words, but to say thank you. Thank you for all that you do in our clubs up and down the country. Thank you for looking after those young people, making sure that they have a framework through life, for looking after the elderly, for the charity work that you all do. So, I hope that we can continue as friends. I'm sure George (Dawson), that you haven't seen the last of me! I'll be around, and I look forward to you having a good AGM today, and thank you very much for listening.”

THE PRESIDENT then presented a Club Management Diploma to **PETER**

PULHAM CMD from Newcastle Working Men's Club, who won first place in the accountancy examination. **THE PRESIDENT** then explained the voting procedure for the scrutineers election whereby delegates could vote for up to four candidates and explained that the ballot box was situated at the main exit.

THE PRESIDENT asked the delegates to consider the Annual Report and invited comments on the report. **DAVID COLES**, Secretary of Wickersley Social Club, South Yorkshire Branch, said: “On page 66, there are some notes in the second paragraph, relating to the sale of a convalescent home, and it says it was sold for £330,000.

“It then goes on to say that, following legal charges of £2,300, there was a net profit, or net book value profit, of £295,000. For the sake of clarity, no doubt there's a bona fide answer to this, but for the sake of clarity, because I think that's misleading, could someone tell us where the other £32,000 is please?”

THE PRESIDENT asked Union Accountant **STEVE CONNELL** to respond. He said: “The difference if you go to the fixed asset note within the accounts, it's obviously the depreciation that's been

written off. The remaining depreciation has been written off before the net value is ascertained. I think if you compare that note with the fixed asset note, you'll see the difference in the figures.”

In proposing acceptance of the Annual Report, **DES FLOOD**, President of the West Midlands Branch, said: “I'd like to acknowledge the constant commitment and presence again here today, of both Derek Dormer and Kevin Smyth, and I think it's great that they're both here with us today.

“I'd also like to send best wishes to the former National President, and that's Terry Watson, and I trust that he's able to join us at next year's Conference. Geoff Whewell has been our Branch Secretary at the West Midlands for the last 16 years, and Geoff decided to take retirement this year, and I'd like to acknowledge Geoff's 16 years' commitment as Branch Secretary to the West Midlands. I'd also like to thank the support of Stephen Goulding and Ken Green, and all the staff at the National Office during this transitional period until we were able to appoint Tony Bartram as our new Branch Secretary.

“In proposing the Annual Report, I have to say how disappointed I am that, having for the past two years commented upon the need for the National Executive to offer support, financial support, small financial support, to clubs who may be suffering, and are suffering financial hardship in these hard financial times, I've heard nothing. I don't know if you've heard anything. But I have to say that there's been a lack of communication – certainly through Branches and certainly to clubs – who are the backbone of the CIU. This has been raised for the past two years. I think we're all in agreement that, if we can, wouldn't it be far better for the National Executive to hold the deeds of a club rather than a brewery or a bank? But of course the accountants will tell us that we need to be cautious, there must be committees who are sitting, possibly here, committee members or indeed across the country, who are sitting possibly thinking ‘Will we survive?’, possibly thinking that as a committee ‘are we sitting at the Last Supper?’

“And I have to say, and I would urge the National Executive members not to become George's Apostles, and to ensure that no committee, or indeed the National Executive will be sitting at the Last Supper. So, National Executive, I would urge you to communicate, to acknowledge the concerns



Des Flood proposes acceptance of the Annual Report

raised, because I haven't heard anything.

"And as Branch President of the West Midlands, I know that there are clubs there who are struggling, and I know that we might be in a position to help. I'm not suggesting that is the answer, but we do need to explore that possibility, to ensure that our community clubs remain open and that the assets and the deeds remain with the CIU, with the club, and not with the bank or a brewery. Conference, I propose acceptance of the National Report."

Manchester Branch President and Acregate Lane Labour Club Secretary **DAVID WOODBURN CMD** formally seconded the Annual Report. The Annual Report was accepted on a show of hands.

In presenting the Annual Financial Statement, the Union Accountant **STEVE CONNELL** said: "Thank you Mr President. As your Union Accountant, I will attempt to be as clear as possible. One thing is clear to me is that I can actually see your faces for the first year ever, I think, which gives me the advantage of being able to tell if any of you fall asleep while I give you this report.

"Mr President, delegates and guests, it gives me great pleasure to present to you the financial report on behalf of your National Executive.

"The results, as can be seen from the financial statements for 2014, contained in your annual report, show that the Union made total recognised gains of £240,186,

Union Accountant Steve Connell presents the Annual Financial Statement



compared to gains for 2013 of £353,782.

"These bottom line figures for 2014 are after the inclusion of a one off profit made from the sale of our final convalescent home at Saltburn on Sea of £295,112, together with the profit realised from the sale of an old investment at our Durham branch of £108,991. And both these figures have been shown separately in the revenue account for ease of identification.

"Also, with the inclusion of our pension scheme, the results of which fluctuate from year to year, resulted in a loss of £179,000 compared to a gain of £242,000 in 2013.

"As is often the case, these fluctuations to our results tend to distract the reader away from the outcome from our main operating activities. In this area, once again, results showed total losses of £404,328 compared to losses of £490,792 for 2013.

"These losses are however pleasingly down because of the stringent efforts made both at Head Office and branch offices to curtail expenditure, which was down in total from £2,603,630 in 2013 to £2,355,791 this year. Although, it must be noted that the nearly £250,000 of savings made in the year, of that approximately £190,000 was



The official attendance for the 2015 Annual Meeting was 666

made from the closure of our convalescent home at Saltburn, that being ongoing running costs.

“The ongoing problem that we face is in the area of our income shown as turnover in the revenue account, in total, fell from £2,401,470 in 2013 to £2,263,013 in 2014. The traditionally three main income streams which are derived from the Union subscriptions, namely the annual fees, pass cards and associate cards, collectively fell by a total of 15%, or £221,447. It is worth noting from an individual perspective, annual fee income was down from £593,573 to £574,966, or just over 3%.

“This decline was fully expected due to a number of clubs that have closed or left the Union throughout the year. Income derived from the sale of the Union associate cards representing predominately new club members was down from £64,540 to £49,199, or nearly 24%. Here, you have to take into account the steady decline in new members over several years to draw any conclusion as there are quite often unexpected fluctuations in yearly sales.

“Much more important is the income derived from the sale of Union’s pass cards, made to those current club members who choose individually to purchase a pass card and are, in effect, the ones who are fully supporting the Union’s services. This income fell dramatically from £840,483 in 2013 to £652,984 in 2014, down just over 22%.

“This is obviously of great concern to your National Executive, and should be to all of us, as it is historically of fundamental importance to our finances and therefore to the Union’s future. We can expect to see a great deal of debate taking place to address this subject throughout this financial year. Fortunately, the Union experienced another good year with excellent results achieved from our investments, both from income earned and also net gains made from those that were sold. Net finance income increased from £228,779 in 2013 to £248,669 in 2014. Gains from sale of investments generated £215,302 compared to £115,927 in 2013. Although these increases did include the sale of the old investments held at our Durham Branch, as previously mentioned, with the addition of rental income received from several of the Union’s properties, it is quite easy to see the success or failure of the Union’s finances is dependent to a large extent on the activities

that outside of our core business.

“While this produces positive results, everything appears to be healthy. Indeed, on examination of the Union’s balance sheet, this healthy position is self-evident with the Union’s net assets improving from £6,421,631 in 2013 to £6,659,017 in 2014.

“However, I would suggest that this dependence, especially from the results of our investments, is anything but healthy. We have all seen before what effect a downturn in global economies and investments can have on businesses. Last year, I had to report on the closure of our branch office in Scotland and, unfortunately, I have to make mention this year of the closure of two more of our branches at Cleveland and North Staffordshire. Every effort has been made to ensure that as many of their clubs transfer to other neighbouring branches, and therefore remain affiliated to the Union.

“This is a trend that I fully expect to see continue, as the number of clubs affiliated to the Union continues to decline, making in particular our smaller branches vulnerable to closure or merger. Every year, I like to take this opportunity to express my admiration of the important and excellent work undertaken by your Branch Executive Committees and their staff, as I firmly believe that over the years, it is this that has made the difference between an ordinary organisation and a great organisation that we still have today.

“However, I remember the days when we had four convalescent homes, and I’m sure many of you will remember the slogan that

we used at the time when promoting them: Use them or lose them. Unfortunately, history has shown that we did indeed lose them. In my opinion, this same slogan could be used for our Branch Offices. Use them or lose them.

“Let’s all work together to ensure that they do not go the same way as our homes. You may have noticed when looking at your annual report, that we have included a section in your National Executive’s report for financial statements entitled Future Developments.

“This was written to give a small flavour of some of the areas where we are hoping to, not just develop new revenue streams, but also where the services that the Union provides for our clubs can be improved. In this respect, you have already heard about our relationship with the new providers of our *Club Journal*, together with event management and enhancement of the Union’s public relations. It is anticipated, and the early signs are encouraging that with their endeavours, a lucrative source of income can be achieved through sponsorship etc.

“I have said many times over the years that every effort must be made to maximise sponsorship wherever possible. I referred last year to the work currently being undertaken to radically improve the educational programmes, and examinations that the Union provides to the club members, and in particular club management committees.

“These endeavours are nearing



General Secretary
Ken Green CMD
proposed several
motions during the
Annual Meeting



conclusion, and it is certainly hoped these will be appreciated by as many participants as possible.

“Many other areas are being discussed and may be reported at a later date. But on a personal note, I believe that the one overriding issue that will need to be addressed, not just by your National Executive, but also by yourselves, is the decline in the sale of the Union’s affiliation cards. As alluded to earlier, this income forms the bulk of our operating revenue, and has often been referred to as the lifeblood of the Union.

“On this final thought, I would suggest that those days are long gone and maybe, an alternative method of funding should be implemented. Over the years, I have heard various options suggested, some more popular than others. And in this respect, we are always open to your suggestions, which could be offered individually or collectively, so that a full debate by yourselves could be undertaken, may I suggest at an earlier rather than a later time. Mr President, thank you once again for allowing me to present the report on the financial statements for the year ended 2014.”

Former Union President **DEREK DORMER OBE** moved to accept the Financial Statement for the year ending September 2014. He said: “Mr President, fellow club men and women. It gives me great pleasure on behalf of you all to move the adoption of the Union’s financial statement for the year ended in September 2014. Despite the fact that the pass cards sales are down by £188,000, the total value of the Union’s assets has risen by some £238,000, mainly due of course, as Stephen

said, to the disposal of the Saltburn Home. However, this does not detract from the great performance which I believe the staff at Head Office have carried out.

“There is no doubt that we are blessed with a first-class group of people in London at the Union’s Head Office who are diligent and honest and as well as being polite whenever you get in touch with them on the telephone or in writing. I, of course, understand the results as being deduced, principally due to the efforts of the Union’s officers and the National Executive Committee.

“I feel also that we should make special mention of the accountancy staff and, in particular, the accountant himself. Steve Connell, who you’ve just been listening to, has worked at the Union offices for some 45 years, and he has been the Union’s accountant and Chief Cashier for some 30 years. Sometimes, we are apt to these things for granted, but these are the reasons that give us the opportunity to express our thanks for a job well done. Mr Chairman, I move that this meeting adopt the Union’s Financial Report for the year under review ending September 2014. Thank you for listening.”

DAVID COLES, Secretary of Wickersley Social Club, South Yorkshire Branch formally seconded the motion and the Annual Financial Statement was accepted.

THE PRESIDENT announced that a total of 666 members were in attendance at the Annual Meeting.

GENERAL SECRETARY KEN GREEN CMD proposed Motion 1 which was to change the name of the organisation from Working Men’s Club & Institute Union

Limited to the Club & Institute Union Limited. He explained that the change would benefit the Union in dealings with Parliament and other bodies and would be a natural progression from the 2007 amendment to the Constitution which allowed women to become full Union members: ‘Its my personal feeling that just changing the name will go a further way to putting our case forward in a better light.’ He explained that the cost of the name change would be “virtually nothing” because all the logos and letterheads are stored on computer and that the logo that the Union uses is already styled CIU and therefore would not need to be changed. The Motion was seconded by Vice-President **JOHN TOBIN**.

Opposing the Motion, **STAN SUMMERS**, Vice-President, Durham Branch and President of Darlington WMC, said: “I come to speak against the motion for a number of reasons. The first one, I know it was just mentioned, Ken just mentioned 2007 when we allowed the ladies to join the CIU movement.

“Again, we welcome the ladies into our club. As far as I’m concerned, my members and my committee have instructed me that they’re quite happy with the Working Men’s Union title. I’m very passionate about that. When I think back on my predecessors, the people who founded this great Union. I was a trade unionist for many, many a year, and when you look about, this country is being stripped of its assets – the coal mines, the ship building, the steel industry and also the utilities – what’re we doing now?

“We’re going to strip the asset of this Union, the name of this great Union. We need to be reminded how this Union was founded. Years ago, by the working man. I believe this tradition should continue, and I urge you to vote against the motion.

Supporting the Motion, Vice-President of the Manchester Branch **KEITH BARROWCLIFFE**, from Denton West End Social WMC, said: “I want to ask you to fully support this recommendation in respect of this alteration. It’s long overdue. Our ladies have always been an integral part of our clubs, but never been acknowledged as such, and it’s very, very wrong. And it’s wrong in every respect.

“We’ve got the Equalities Act in operation now, which further establishes the right as far as equality is concerned. And I’m saying that we’re dragging our feet as far as this

All but one of the 10 proposed motions were carried



factor is concerned, and you've got to remember, fellow men and women, it's this that, when it goes to Parliament, our Executive will argue for this, that and the other, rightly so, to protect the interests of our clubs, one of the factors that always goes against us to some large degree, is the belief in some quarters of Parliament, the attitude that the Union has as far as the ladies are concerned, so it's a crazy situation.

"Fellow men and women, please fully support the National Executive on this one in the best interests of our Union. That's all I would say, Mr President, but fully support them, it's absolutely vital that we do this, and we'd be taking a step in the right direction. Thank you very much."

THE GENERAL SECRETARY responded: "Trade unions have been mentioned. When I was a 16 year old, I was a member of NUPE, the National Union of Public Employees. How many can remember them? They've been amalgamated. They've changed the name to UNISON or UNITE. And to answer Stan's point on working men forming the Union, unfortunately it wasn't working men that formed the Union, it was the aristocracy of our land that formed the Union and Vicars – the Reverend Henry Solly. You go back into your history, we actually started as a temperance society, and we still apparently have one club in the Union that doesn't need a licence because they don't sell beer! So, we're there for change. Please, allow us to get to with our jobs and change our title."

The motion failed to achieve the required two-thirds majority and was lost.

Proposing Motion 2, **THE GENERAL**

SECRETARY explained that this was a tidying up exercise to change the reference of 'CIU' to 'Union' in Rules 17 (I) and 18 (a).

The Motion was carried on a show of hands.

THE GENERAL SECRETARY said that Motion 3 was a question of adjusting the Rule Book to take in the fact that the Scottish, Cleveland and North Staffordshire Branches no longer exist as Electoral Districts.

The Motion was carried on a show of hands.

THE VICE-PRESIDENT proposed Motion 4 which concerned changing the reference to a salary for the General Secretary to that of an honorarium.

He said: "We need to change the rule in our Constitution, just through another tidying up exercise, so that the National Executive will have the power to award our General Secretary an honorarium."

"You all elected a new General Secretary for the Union last year and it's a privilege that we've had Ken Green. He's been with us some eight years as a Branch Secretary on the NEC and now holds this position as General Secretary.

"It is a different role to previous secretaries of the Union. Ken is the Chief Executive Officer, as all secretaries are, I suppose, in their clubs.

"But this time it's not a full-time job at Head Office because we've got our Office Manager and office staff. But we do feel that he should be awarded something for his duties as General Secretary."

BRENDA MCMAHON from Brafield on

the Green WMC, Northamptonshire said that she was not against the motion but wanted to know if the General Secretary was happy with the change. **THE GENERAL SECRETARY** responded that he was "extremely happy with the decision and the honorarium" and explained that he would not have stood for the role if it had been a full-time one based in London.

The Motion was carried on a show of hands.

THE GENERAL SECRETARY said that Motion 5 concerned an increase in the honoraria of the President and the Vice-President of the Union from £1,000 to £2,000 for the President and from £600 to £1,500 for the Vice-President.

THE GENERAL SECRETARY explained that the honoraria is stated in the constitution and has not been adjusted for many years. He also explained that the President and Vice-President pay tax on their honoraria.

The Motion was carried on a show of hands.

THE GENERAL SECRETARY proposed Motion 6 which concerned changes of reference to the 'Assistant General Secretary' to be replaced with 'Office Manager' explaining that this was a tidying up exercise to put into print the position of Office Manager.

The Motion was carried on a show of hands.

Proposing Motion 7, **THE GENERAL SECRETARY** said that it concerned changing reference to the 'General Secretary' in Rule 17(d) and replacing with 'returning officer'. He explained that the returning officer for any vote would be selected from a pool of staff at Head Office rather than the onus falling on the General Secretary to supervise each vote.

The Motion was carried on a show of hands.

Motion 8 was proposed by **THE GENERAL SECRETARY** and referenced the signing of legal documents with the addition of the phrase: 'one of the Union's Officers or the Office Manager would be the officer or person who would sign all legal documents'. **THE GENERAL SECRETARY** said that the change does not mean that the powers of General Secretary have been watered down.

The Motion was carried on a show of hands.

THE GENERAL SECRETARY explained

that Motion 9 was another tidying up exercise to ensure the Constitution is in accordance with current licensing legislation.

The Motion was carried on a show of hands.

In proposing Motion 10, **THE GENERAL SECRETARY** explained that changes were necessary to Rules 8, 18, 24, 25, 28 and 30 in order to reference the new Co-operative and Community Benefit Societies Act 2014.

The Motion was carried on a show of hands.

THE GENERAL SECRETARY'S ADDRESS

"Firstly, I would like to thank all of your clubs who elected me to the office of General Secretary of this great Union of clubs.

"And for those of you who did not vote for me, please rest assured that you will also receive the same consideration when you have any dealings with me.

"My main aim is to assist our clubs and their committees. In these days of austerity and falling membership, to swim against the tide and keep our clubs afloat by being proactive with Government through CORCA and the All-Party Parliamentary Group and other official bodies to enable our clubs to thrive.

"There's always something or other trying to knock us down, but we will always bounce back, and with our network of expert Branch Secretaries, Head Office staff, National and Branch Executives, there is always someone to assist you in your endeavours to run successful clubs with little need to go to outside, expensive companies for advice, when you can get the same advice for free from one of us. With

this in mind, the National Executive have been looking at our education programme, and shortly, we will be in a position to offer our clubs the courses and training to better enable us to keep our clubs running at peak performance.

"But it will require input from clubs by allowing, if not insisting, officials and committees attend the proposed education programmes and gain the expertise to run a successful business. Which brings me to another education-related issue. There is probably no one here today, maybe Derek (Dormer), I don't know, that remembers and were involved in the implementation of the pay-as-you-earn tax collecting scheme. But I feel sure, there was panic at the time with people expecting the worst. The same happened when RTI was introduced last year, but I have still to meet anyone who is still pulling their hair out and spouting doom and gloom. It's easy, I do believe.

"The same, I believe, will be said about the new pension scheme being rolled out by the Government as we speak. We are currently looking into the various schemes in order to advise our clubs and, in fact, one of my colleagues sat at the back here, Geoff Blakeley, has an excellent presentation on the subject, and if you haven't heard him yet I urge you to contact your Branch Secretary and push them to arrange a lecture with Geoff locally. This subject is one of those that will not be going away anytime soon, and if you choose to bury your heads in the sand, and ignore the issue, you will be effectively closing the club doors, because the fines which Government will be levying for non-compliance with Regulations are tremendous.

"The scheme is not like the stakeholder pension of a few years ago, that failed. It is an auto-enrolment scheme, and all employees eligible – there are certain criteria – will have to opt out, as opposed to the old opt-in scheme. And please, do not think that you can persuade employees to opt out, as this would constitute a criminal offence and large fines.

"I urge you at least to listen to Geoff at one of his lectures. It's not all doom and gloom, and I personally believe a pension such as auto-enrolment will assist us in trading and keeping staff in the long term.

"Moving on, one of the main concerns we've come across in clubland is the failure of committees to adhere to their own rules. When we're elected to committees, we are elected by the members, to serve the members, as we here on the stage are here to serve you.

"And, in my opinion, the only way is to follow your rule book. Hence, this morning, tidying things up. We run an arbitration service for clubs, which is designed to keep clubs away from the expensive legal system.

"This is administered in the mode of common law. The reason for bringing this particular subject up is to impress upon committees the need to follow the rule book and fairness, because when a case is lost, and the committee end up with egg on their faces, they tend, 99.9% of the time, to blame the arbitrators, and therefore the Union, when in most cases it is the fault of not following their own rule book to the letter. In all cases, the first port of call in disciplinary, employment or contractual issues should be the Branch Office where, if we don't know the solution, we know someone who does.

"And we have now joint suppliers in Heineken and Carlsberg for the supply of drinks, so please when considering a new supplier, please contact either or both of these companies, and I feel sure you will be pleasantly surprised at what is on offer, both in support and in liquid.

"Finally, I urge you to support the CIU National Quiz, supported by Dransfields and the Co-op Bank, which is due to commence after the close of this meeting, in the breakout room. Thank you ladies and gentlemen."

THE PRESIDENT announced that the next Annual Meeting will be held on April 9, 2016 and declared the 2015 Annual Meeting closed.



General Secretary Ken Green CMD discussed the issues of pensions and education in his address

24TH BEER & TRADES EXHIBITION

The 24th Beer & Trades Exhibition drew a huge crowd to the Norbreck Castle Hotel in Blackpool in April as members mingled with many of the Union's Preferred Suppliers, as well as a host of other exhibitors

The 24th Beer & Trades Exhibition proved a big hit with members and exhibitors alike as the vast venue of the Norbreck Castle Hotel's Norcalympia room played host to a day of club-related business activity.

As well as the splendid hospitality laid on by the Union's Preferred Suppliers, Carlsberg UK and Heineken UK, there was plenty to occupy attendees with Dransfields showcasing their latest gaming machines as well as running regular bingo games and a speed pool competition throughout the day.

Meanwhile, on the Sky Sports stand, Union members were able to take on former pro darts players Peter 'One Dart' Manley and Wayne 'Hawaii 501' Mardle in a nine-dart challenge. Several challengers managed to beat the professionals and win themselves a bottle of champagne.

Reflecting on the day, Union Vice-President John Tobin said: "The 24th Beer & Trades Exhibition was a really memorable and rewarding event and I have received nothing but positive feedback from the members who came along to the event and the exhibitors themselves."



Union Vice-President John Tobin with Carlsberg Sales Director Simon Buxton



A CIU member poses with Peter 'One Dart' Manley on the Sky Sports stand



Members enjoyed a wide variety of activities during the Exhibition including bingo, pool, darts and the chance to participate in the Dransfields Grand Draw to win a 50-inch TV



Dransfields' speed pool competition proved very popular with participants and spectators



CIU Office Manager Stephen Goulding on the CIU stand



Union Vice-President John Tobin with Marie Perrin of Chemisphere UK



Heineken UK National Account Manager Graeme Mitchell and Union Vice-President John Tobin



Wayne 'Hawaii 501' Mardle took on CIU members on the Sky Sports oche



John Tobin (2nd left) with L to R: Sue Rogerson, Paul Davies and Brian Ford of The Co-op Bank



Graeme Miller of Ace Furniture (centre) with Union Vice-President John Tobin



Simon Codell, Key Account Manager, Booker with Union Vice-President John Tobin



John Tobin with Baly Sheil (left) and Amy Alvarez (right) of Smart Energy Projects



L to R: Dransfields Account Manager Carol Shiner and Managing Director Chris Haley alongside Union General Secretary Ken Green



Tracy Harrison, Director of Marketing, Sky Business alongside Union Vice-President John Tobin on the Sky Sports stand



L to R: Dransfields Operations Director Alan Jackson, Union Vice-President John Tobin and Dransfields Managing Director Chris Haley

THE EXHIBITORS

- Ace Furniture
- AON
- Avensure
- BOC
- Booker
- CAMRA
- Carlsberg UK
- CPL Training
- Chemisphere UK
- CIU
- Club Control
- Club Journal
- Co-op Bank
- Dransfields
- Dunlop Heywood
- Heineken UK
- Redtooth
- Sky Sports
- Smart Energy Projects

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www.blackpoolrbl.co.uk

email: blackpoolbritishlegion@gmail.com

You've been to the rest – now visit the best!

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Offers a great welcome to CIU members and parties. Why not try

• a visit to the seaside • a ferry ride to Fleetwood

• a bowling green competition

or just our good food and entertainment.

SALISBURY AVENUE, KNOTT END-ON-SEA, LANCs.

Bar telephone (01253) 810362

Telephone Secretary Mrs Karen Bradford in the

office for dates and details – (01253) 812226

ROSEGROVE UNITY Working Men's Club

Holme Lodge, Rossendale Road, Burnley,

Lancs, BB11 5DL.

Situated 2 minutes from Junction 9 on M65.

Large car parking space available.

Entertainment Friday, Saturday and Sunday.

Bookings must give 14 days' notice.

contact Secretary on 01282 431 363 or

e-mail rosegrove20@gmail.com

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2 minutes from the Town Centre

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Entertainment Friday, Saturday and Sunday.

Coach parties by appointment.

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A warm welcome is guaranteed to all CIU associates and guests. A good selection of reasonably priced beers and spirits available. Temporary membership can be arranged at the door for all holiday makers.

Large groups or coach parties are welcome with prior arrangements. Situated 5 minutes walk from the beach.

Please contact secretary on (01323) 727703.

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102/104 Firle Road, Eastbourne BN22 8ET.

Tel: (01323) 723322

Email: ewmcltd@gmail.com

www.ewmc.org

Visit the one and only workers' club in our lovely South Coast town. We have live music, raffles, bingo, darts, snooker and pool. See our website for coming events. A warm welcome to CIU members all year round.

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BN17 7JH. Telephone (01903) 714 054

A warm welcome awaits all visitors. Facilities include darts, crib and Sky TV. Catering for private parties can be arranged (14 days' notice please). Live entertainment every Saturday. Coach parties welcome with prior notice, please contact the Secretary.

ESSEX & EAST ANGLIA

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A warm welcome awaits at both our premises.

205 Old Road, a short walk from seaford, has live entertainment Saturday evenings, disco Sunday afternoons, back garden and car park. 9 Colne Road is one minute from sea front. Live entertainment Tuesday, Thursday, Saturday afternoons and Saturday evenings. Pool, darts, raffles and bingo at both. Coach parties welcome by ringing the Secretary in advance

on (01255) 423 314.

HUNSTANTON (NORFOLK) UNITED SERVICES SOCIAL CLUB

A warm welcome to all visitors. Large enclosed garden and car park with sea views. Three snooker tables, also pool table and darts. Bingo Mondays and Thursdays and one game Saturday evening. Live weekend entertainment. Catering arranged on request. Disabled friendly. Close to Sandringham Royal Estate, Coaches welcome midweek.

Contact Club Steward on (01485) 533360.

SHERINGHAM TYNESIDE CLUB

95 Station Road, Sheringham NR26 8RG

Safe beer garden and parking. Great home-made food at great prices seven days a week. Coaches welcome, contact the Secretary in advance on

(01263) 822570

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20 Royal Terrace, Southend SS1 1DU.

Tel: (01702) 347169

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Vicarage Lane (off High Street)

Visiting the seaside?

Our newly refurbished and refitted club extends a warm welcome and friendly atmosphere. Two minutes from beach front. Good range of drinks and bar snacks available

New memberships available.

CIU and RBL affiliated coach parties welcome!

Free finger buffet for 49-seater coach visit!

Upgraded buffet at a discount.

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The largest club on the South Coast

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Visiting clubs welcome. Live bands on Saturday nights and food, darts, snooker and pool available all week.

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email: workingmens.ins@btconnect.com

website: www.workingmensclubleighpark.co.uk.

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Freshly prepared meals available 7 days a week.

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in advance. Entertainment Friday and Saturday evenings.

Tel: (01983) 292921

email: cowessc@onwight.net

HEREFORD & WORCESTERSHIRE

Hereford Welsh Social Club

1 Hinton Road, Hereford, HR2 6BL.

Tel: (01432) 269038/285974.

Email: herefordwelshclub@hotmail.co.uk

A friendly welcome is extended to all Associate Members. Live Entertainment every Saturday evening.

Hot and cold food available. Coaches welcome (please contact Secretary prior to your visit).

Please visit our website:

www.herefordwelshsocialclub.co.uk

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Contact Secretary, Les Walker on (01432) 356 529.

email: richmondclubsecretary@btconnect.com

KENT

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Telephone (0208) 303 2163

Friendly atmosphere, comfortable surroundings and an excellent range of beers to quench your thirst. Everything you require on your visit to Bluewater and Lakeside shopping centres. Refreshments available.

(Please give advance notice).

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A warm and friendly welcome always assured in the comfortable surroundings of our recently refurbished club. Live entertainment every Friday, Saturday and Sunday evening. Relax in the quiet of the lounge or try a game of snooker on one of our three superb tables. Big screen Sky Sports TV.

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Contact: Glen Doyle (Secretary) – (0113) 2959100

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429 SAFFRON LANE, LEICESTER, LE2 6UF

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2 Grand Parade, Skegness, PE25 2UN.
Telephone: (01754) 762113

Located on the seafront near the clocktower, 2-3 mins from town centre. Lounge bar, pool/children's room, 1st floor patio area. Reasonably priced beers/lagers and house doubles. Selection of relaxing baps. Live entertainment every Saturday (Sundays main season). Open 11.30-11.30 most days. Pre-booked coaches welcome - come to a completely refurbished 21st century club.

LONDON

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Rutland Grove, London W6 9DH

10 mins' walk from Fulham FC and less than 25 mins by local transport to Chelsea and QPR. A warm and friendly welcome to away fans looking for good hospitality and a relaxing drink.

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Contact Thomas on 07798 735267 or visit www.hammersmithclub.co.uk

HARROW ROYAL BRITISH LEGION

Northolt Road, South Harrow HA2 0DW.

Extends a warm welcome to all Associate members and guests. Situated 10 minutes from the A40 and 20 minutes from Wembley Stadium. We have live bands every Saturday and Sunday night. Catering on request. Coach parties welcome with prior notification to Kath or Roy Roberts. Telephone: (020) 8422 1222.

HAYES WMC

Pump Lane, Hayes, Middlesex UB3 3NB.

Telephone: (020) 8573 1721
e-mail: bobdaybell@aol.com

Why not visit the flagship of clubs in the South? Ascot, Kempton Park & Sandown racecourses all nearby. Live bands every Friday and Saturday night. Late night cabaret last Saturday of every month, at least 3 acts, charge for entry, late bar. Catering available weekends, orders taken in advance to your requirements.

Visit our website:

www.hayesworkingmensclub.com

for our full entertainment programme.

Coaches welcome by prior arrangement with the secretary.

NORTHAMPTONSHIRE & CAMBRIDGESHIRE

St James Working Mens Club

Weedon Road, St James, Northampton.

A warm welcome awaits all club members. Lounge, Games Room and large Concert Room. Parties welcome, catering if required by prior arrangement. 5 minutes M1, Junction 15A. Please contact Secretary Mrs P. Webster.

Tel: (01604) 456 602 www.stjameswmc.co.uk

SHEFFIELD & SOUTH YORKSHIRE

ARMTHORPE CORONATION CLUB

Tranmoor Lane, Armthorpe, Doncaster DN3 3BS.
Handy for racecourse and Doncaster Rovers. Close to M18. Big screen TV, entertainment every weekend. Ring Club Secretary Alan Jones on (01302) 831 393.

Arundel Ex-Servicemen's Club

City Road, Sheffield

A friendly Club close to Town Centre Facilities include a 500 seat Concert Room, two other lounges and a Games Room. Great Cabaret every night except Tuesday and Wednesday. Coach parties please contact Mr B. Simmonite. Children allowed up to 10 years Catering for Buffet if required.

Telephone: (0114) 239 7151

CARCROFT VILLAGE WMC

Chestnut Avenue Carcroft, Doncaster DN6 8AG
Extends a warm welcome to all CIU affiliated members. Coach Parties welcomed by prior arrangement. 1 mile from A1 and close to M1, M18 and M62. Top class entertainment every weekend. Handy for Doncaster Races and trips returning from North or South coastal routes. Big screen TVs and live football
All enquiries to Jim Hutchinson, Secretary on (01302) 725497; email secretary@carcroftvillagewmc.com, website www.carcroftvillagewmc.com

HAWTHORN RECREATIONAL & SOCIAL CLUB

Goodison Boulevard, Cantley, Doncaster.

Tel: (01302) 535 995

Easily accessible for the Racecourse. Big screen Sky TV. Artistes on Saturdays.

INTAKE SOCIAL CLUB

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We are the closest club (5 minutes' walk) to Doncaster Racecourse. We can get racing tickets for you. Bar snacks available. Tremendous value for money bar prices. Contact Secretary Tom Forester in advance on: (01302) 320 036 or email intakesocialclub@yahoo.co.uk

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Telephone: (01372) 467 758

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A warm welcome is extended to all associate members.

THAMES VALLEY

Banbury Trades & Labour Club

32 West Bar Street, Banbury, Oxon OX16 9RR.

Tel: (01295) 254 168.

A warm welcome is extended to all Associates. Coach parties welcome with 14 days prior notice to Secretary Joan Conley. Live entertainment on Saturday night. Food available. Please contact Secretary with your booking.

WALES

CARDIFF WEST END SOCIAL CLUB

COWBRIDGE ROAD WEST, ELY, CARDIFF CF5 5BY.

A very friendly welcome to CIU Associates and their families from CARDIFF'S PREMIER SOCIAL CLUB. 10 minutes from M4. 15 minutes to city centre. Millennium Stadium, Cardiff International Arena, St. David's Hall/ Centre, Cardiff Bay.

Live entertainment every Saturday night with

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Hot and cold food available.

COACH PARTIES MOST WELCOME.

Telephone: (029) 2059 4004

Bettws Social Club

Lambourne Way, Bettws, Newport, Gwent.

A warm friendly welcome assured to all CIU affiliated members and guests.

Less than 10 minutes from junction 26 of the M4.

Coach parties welcome by prior appointment.

Live entertainment every

Saturday evening. Catering can be provided by arrangement. Tel: (01633) 858 780.

Going to Premiership Swansea City or racing at Ffos Las? Visit

MORRISTON WMC

11 Slate Street, Swansea SA6 8AA.

A friendly club which makes visitors welcome.

Liberty Stadium 15 minutes, Ffos Las 45 minutes, Ospreys 15 minutes. 10 minutes from M4 Junction 45.

Coach parties welcome with advance notice.

Ring (01792) 771580

Rogerstone and Bassaleg Social Club

1 Tregwilym Road, Rogerstone, Newport NP10 9DW.

A warm friendly welcome assured to all CIU affiliates and guests, less than 10 minutes from junction 27 of the M4. Coach parties welcome by prior appointment, live entertainment every Saturday evening. Telephone: (01633) 893 508.

WARWICKSHIRE & COVENTRY

BEDWORTH EX-SERVICEMEN'S SOCIAL CLUB & INSTITUTE

Rye Piece, Bedworth, Nr. Nuneaton,

Warwickshire. Tel: (024) 7631 3236

Extends a warm welcome to all associates.

Restaurant facilities Monday to Saturday - Bar snacks also available. 6 minutes from junction 3 of M6. Approx. 5 miles to Coventry City. Saturday/Sunday night entertainment, live music, bingo, bar and lounge. Contact Secretary for bookings.

Willenhall Social Club

Robin Hood Road, Coventry CV3 3BB.

Secretary: (024) 7630 1222 or 7630 3278.

Welcome to all Associate Members. Entertainment every Saturday and Sunday night in concert room (seats 600). Bar, games room and luxury lounge facilities. Large car park. Hot and cold snacks available. 10 minutes from City Centre. No Children Allowed. Coach parties apply to Secretary.

HEN LANE SOCIAL CLUB

Beacon Road, Holbrooks, Coventry CV6 4DS.

5 minutes from M6 Junction 3, 10 minutes' walk from Ricoh Arena, minibus from club on match days. Excellent function room and facilities. Hot and cold snacks available at all times. Prior notice required for coach parties and catering (menu sent on request). Please contact the Secretary. Tel: (024) 7672 4830; Office: (024) 7672 4832.

WEST COUNTRY

THE ANZAC CLUB

Anzac Street, Dartmouth, Devon TQ6 9DJ

(01803) 832661

A warm and friendly welcome awaits all affiliated members and guests. Coach parties welcome, please give 14 days' prior notice. Catering for buffets can be arranged. Situated behind St Saviour's Church. Please like us on Facebook.

Poole Labour Club

22 Wimborne Road, Poole, Dorset

Tel: (01202) 674 059/686 256

Offers the 3 S's to all affiliated members, Sea, Sand and

Speedway! Centre of Poole, 20 minutes from Bournemouth, 2 minutes from Poole Stadium for

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Contact Secretary for details.

WESTON-SUPER-MARE WMC

Orchard Street, Weston-super-Mare.

Telephone: (01934) 418 202

A warm welcome is extended to Associates and their families in Weston's premier club.

Situated in the town centre and close to the sea front. Live entertainment every Saturday and Sunday evening,

Saturday and Sunday). Buffets arranged. Large downstairs concert room seating 250.

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Saturday. Please contact the Secretary giving

prior notice of visit. Open all day.

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(nr. Spaghetti Junction). Coaches by arrangement.

Contact the Secretary. (0121) 747 5256 / 747 2943

Yardley Wood Social Club

118 School Road, Yardley Wood,

Birmingham B14 4JR.

Club Tel: (0121) 474 2026 Sec: (0121) 474 3725

Visit our brand new website:

www.yardleywoodsocialclub.com

Two large TV screens, 6 snooker tables,

bingo and weekly entertainment, bowling green.

Function rooms available

for hire and catering.

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Broadwell Road, Easterside, Middlesbrough TS4 3PP. (Opposite The James Cook University Hospital) Live music every night with bingo, totes and raffles. Large bar with 4 snooker and 2 pool tables, 2 dart boards and all Sky sports channels. Two smoking areas with heated Beach Huts. Coach parties welcome with prior notice to The Secretary. Tel: (01642) 318789. Check the website it's all on there, www.beadsclub.co.uk

Going to watch Sunderland or Newcastle United? Visit

BELMONT CLUB & INSTITUTE

Grange Road, Carrville, Durham DH1 1AJ Friendly club. Football and other sports supporters welcome. Large screen TVs. Coach parties by arrangement. Tel: (0191) 386 1487

CENTRAL WMC

7 Beaumont Street, Darlington Tel: (01325) 464054

Situated near town centre, five minutes from A1(M). Associate members and coach parties are welcome as are football and racing followers. Please give prior notice. Live entertainment and catering by private arrangement. Room available for birthdays, engagement parties, wakes and weddings.

CHILTON & WINDLESTONE WMC

Darlington Road, Chilton, Co. Durham DL17 0EY Great facilities in our modern bar, lounge and concert hall. Sky Sports - Snooker - Pool - Regular Entertainment

Convenient for M/bro, S/land, N/cle football matches. Only 3 miles from A1(M), 5 miles From Sedgfield Racecourse For bookings contact the Secretary on **07789 003529** or email via our website at www.chiltonwmc.co.uk Situated on the main road into Chilton - look for the flagpole!

Middlesbrough RAOB Club (The Buffs)

51 Wilton Street, Southfield Road, Town Centre A19-A66 2 minutes. Redcar races, 10 minutes. Middlesbrough FC 5 minutes. Games Room, TV Lounge and Lounge. Live entertainment Saturday and Sunday. Disco Wednesday and Friday. 50/50 Dancing Tuesday and Thursday. A warm welcome to all affiliated members including coach parties with prior notice to the Secretary. Telephone: (01642) 860 511.

NEW YORK CLUB & INSTITUTE LTD

22-26 Blossom Street, York YO24 1AJ. Tel: (01904) 612 244 newyorkclub@btconnect.com 300 yards from station on way to racecourse. Warm and friendly welcome to all Associate Members and guests. A great place to call into before or after your visit to York. Beer garden and 42" screen with Sky TV. Parties and buffet-style catering by prior arrangement.

OSBORNE WMC

Osborne Road, Chester-le-Street, County Durham DH3 3DS. 200 yards from the station and short walk to the Riverside Cricket Ground. Evening car and coach parking facilities. Live entertainment every Saturday night. A great place to call in after your day at the races. Bingo Mondays and Fridays. Just give us a ring on (0191) 388 8679.

King Street Social Club

Phoenix House, 27 King Street, North Shields NE30 1BZ. Telephone: (0191) 2900473.

Situated on the main road from North Shields to the coast. Main bingo sessions are Tuesday and Friday evenings and Sunday morning.

Top class live entertainment every weekend supported by resident band "Soul Machine".

Coach parties welcome with prior notification to the Secretary David Farrell.

Telephone (0191) 2900474.

NORTHALLERTON & DISTRICT WMC

Elder Road, Northallerton, DL6 1NH. Tel: (01609) 772390

Email: Northallertonwmc@hotmail.co.uk Situated in the picturesque county town of North Yorkshire, with easy access to A19 and the A1, we extend a warm welcome to CIU associates. Only 15 mins from Catterick, Ripon and Thirsk racecourses. Racing and football channels showing on four TVs. Live entertainment and bingo Saturdays and Sundays.

North Biddick Social Club

Bonemill Lane, Fatfield, Washington NE38 8AN. Excellent riverside location. Five minutes from A1(M) with excellent car/coach parking facilities. Games room with 2 snooker tables and 2 pool tables.

Restaurant facilities and buffets catered for. Why not call on your way to see football games or cricket games in the area? Coaches welcome by prior arrangement with Secretary Michael Normile on (0191) 416 0148

Why not visit our website at www.northbiddickclub.co.uk

POPPLETON ROAD WMC

132 Poppleton Road, York YO26 4UP (01904) 793398 A warm friendly welcome assured to all CIU affiliates and guests. Wide selection of beers available, ideal for the races and close to the city centre. Bingo and raffle Fridays. Live entertainment and bingo, Saturdays and Sundays.

VICTORIA SAILORS & WMC

3 Cliff Street, Bridlington YO15 2NU Tel: 01262 605093

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Tang Hall Social WMC

Talbot House, 25 Hull Road, York YO10 3JL 15 minutes' walk from city centre.

Excellent car parking, close to York bypass and A64. Concerts every Sunday night. Bingo and prize games five times a week. 250-seater concert room available for private functions. Games room bar with large screen TV Coach parties welcome by appointment.

Tel: (01904) 410565

City of York Tramways Employees' Club and Institute

1 Mill Street (off Piccadilly), York YO1 1PY. Entertainments Fridays, Saturdays and Sundays. Prize games. Concert room (seating 275), Games Room. Bar and live Sky Sports TV. Visiting Associates are welcome. Parties by arrangement. Telephone: (01904) 623 953

MEMBERS' CORNER

Informative articles which affect our life by Dione Mobley

'SUPER FOOD' FOR CARE OF YOUR PROSTATE

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The supplement has since been used in a national randomised controlled trial and was found to have highly recognised significant benefits for men with Prostate problems and has been shown very beneficial in reducing PSA levels.

With absolutely no added preservatives, colours or mixed in flavours and no sugar. Unlike some pomegranate juices which sometimes can contain a lot of extra added sugars or sweeteners. This supplement is very authentically pure and natural.

In order to learn more about this amazing little capsule you can visit their website on www.pomi-t.com and view the video of Oncologist Professor Dr. Robert Thomas at the 2013 NCRI Cancer Conference in Liverpool

The Food and Drug Authority (FDA) and the UK's Medicines and Health Regulatory Authority (MHRA) have approved this product and have classed Pomi-T® as a food supplement. It is not a medicinal product.

It must be remembered that taking Pomi-T® regularly is only a small part of a healthy lifestyle programme. You should always consult with your GP if you already take any other prescribed medication or have a medical condition.

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ACROSS

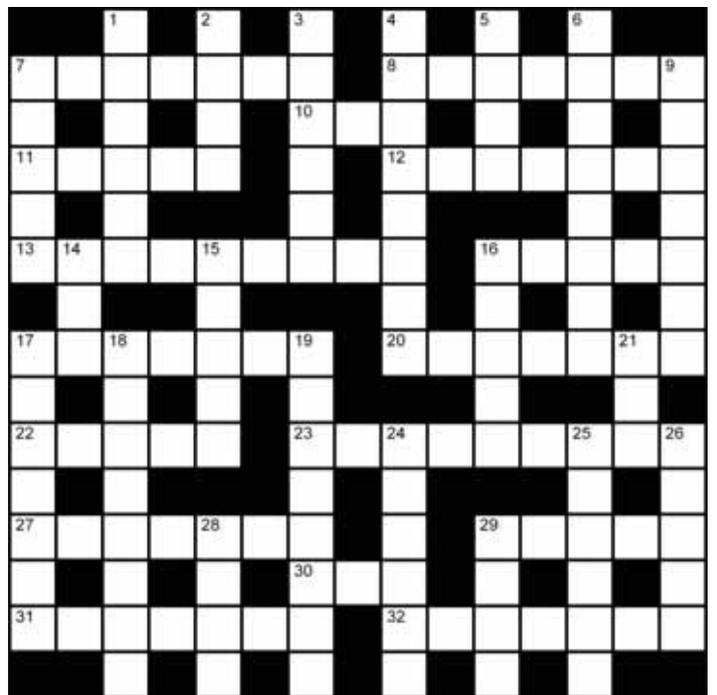
- 7 Conceive of image in process. (7)
- 8 Supernova - so not presented as an upstart. (7)
- 10 Basking in snow travel. (3)
- 11 Green donations - from a side view. (3-2)
- 12 Nullifies genes, at GM processing. (7)
- 13 Female pal takes on symbol for Canada. (5-4)
- 16 Rowed about the widow's share. (5)
- 17 At speed, Hell is a substitute, say. (7)
- 20 Quiet permit is not deep. (7)
- 22 Prototype is way to the left. (5)
- 23 Mitigate report of former decimal one devoured. (9)

DOWN

- 1 Poor, found to be in purdah. (4-2)
- 2 Omen to sing about. (4)
- 3 How to open a door with bun seed? (6)
- 4 Snips off sort of by-products. (4-4)
- 5 Self-righteous one is poring, no less... (4)
- 6 It gets wetter as it dries! (3-5)
- 7 Girder, can be moved by.... a mouse! (1-4)
- 9 Open up - with United Nations propeller? (7)

- 14 You exist - it's never ending, say. (3)
- 15 Confused, they left the hydrocarbon. (5)
- 16 Continued raining (inside the gully.) (5)
- 17 Make fun of odd polo man. (7)
- 18 Dairy, outranked in hearing. (8)
- 19 Current regulator is to Earth's detriment. (8)
- 21 Frequently found in votes of thanks. (3)
- 24 Power up - how exciting! (4-2)
- 25 Comic book flower? (6)
- 26 Fermented? Fret not - ameliorate it. (5)
- 28 Ring - made of potato skin? (4)
- 29 Doer about to act again. (2-2)

Send your entry to Crossword, Club Journal, 59/60 Thames St, Windsor, Berkshire, SL4 1TX
 Deadline May 25



Name _____
 Club _____
 Address _____

CROSSWORD SOLUTION

Congratulations to the five winners of our £10 Prize Crossword for April.

- Pauline Vincent of Twerton Liberal Club
- Rod Sockett of Sheffield Lane Club
- Stephen Grundy of Rushall Labour Club
- David Daniel of Neath WMC
- Carole Thomas of Shafton Village WMC



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CIU Racing Club

The CIU Racing Club has been busy in the last three months and next month we will be producing a special four-page special crammed with discounts, offers and even more fixtures. Enjoy a great club outing through the CIU Racing Club which offers discounted tickets at many of the country's leading racecourses.



There's nothing like a day out at the races for good all-round sporting entertainment – as more and more clubs are discovering through the CIU Racing Club. Our Racing Club uses the bulk buying power of our 2,000 clubs to obtain special discounts from some of the country's top racecourses, including Doncaster, Haydock Park, Kempton Park, Leicester, Newbury, Newcastle, Newmarket, Sandown Park, Thirsk and Wetherby to name just a few.

Each month, we publish a 'selected' list of fixtures for race meetings throughout the year for which CIU members can obtain their discounted tickets, as well as giving details of exciting 'one-off' offers and packages. With more courses set to join the scheme in the coming months, you're almost certain to find a raceday near you for your members to enjoy a truly memorable club outing.

To make a booking for the race meetings of your choice, simply send your ticket request (form on this page) – along with a cheque made out to the appropriate racecourse – to Club Journal, ACP, 59/60 Thames Street, Windsor, SL4 1TX.

To obtain the discount we will send your booking to the racecourse together as one block booking and they will then post the tickets on the Monday of the week leading up to the meeting.

For more information on the CIU Racing Club, contact Sean Ferris on 01753 272 022 or email: sean@clubjournal.co.uk

Haydock Park announces 2015 prices

On April 4 Haydock announced its rates for CIU members – a 20% discount for premium racedays (50% last year) and a 50% discount for all non-premium racedays.

Vertem Blaydon Races Family Funday

There's a fantastic August Bank Holiday raceday taking place at Newcastle's famous racecourse. The venue will have a funfair on-site and entertainment for all the family, plus plenty of action on the track with a full card of flat racing in prospect. Tickets are just £12 to CIU members, including a free drink, so why not take advantage of this great offer and have a day out at the races?

RACE DISCOUNTS

NEWCASTLE	Wednesday 13 May	£12 including free drink
NEWBURY	Friday 15 May	£4 off Grandstand tickets
NEWBURY	Saturday 16 May	£4 off Grandstand tickets
THIRSK	Saturday 16 May	£11
NEWCASTLE	Tuesday 19 May	£12 including free drink
SANDOWN PARK	Thursday 21 May	1/3 off to CIU members
LEICESTER	Tuesday 26 May	£10 (min group of 10)
HAYDOCK PARK	Thursday 28 May	50% off for CIU members
SANDOWN PARK	Thursday 28 May	1/3 off to CIU members
NEWCASTLE	Friday 29 May	£12 including free drink
HAYDOCK PARK	Friday 29 May	50% off for CIU members
HAYDOCK PARK	Saturday 30 May	50% off for CIU members
THIRSK	Monday 8 June	£11
NEWBURY	Thursday 11 June	£4 off Grandstand tickets
SANDOWN PARK	Saturday 13 June	1/3 off to CIU members
NEWBURY	Thursday 25 June	£4 off Grandstand tickets
NEWCASTLE	Thursday 25 June	£12 including free drink
NEWBURY	Thursday 2 July	£4 off Grandstand tickets
SANDOWN PARK	Friday 3 July	1/3 off to CIU members
KEMPTON PARK	Wednesday 8 July	£10
SANDOWN PARK	Wednesday 15 July	1/3 off to CIU members
LEICESTER	Thursday 16 July	£10 (min group of 10)
NEWBURY	Friday 17 July	£4 off Grandstand tickets
NEWBURY	Saturday 18 July	£4 off Grandstand tickets
SANDOWN PARK	Wednesday 22 July	1/3 off to CIU members
NEWBURY	Thursday 23 July	£4 off Grandstand tickets
SANDOWN PARK	Thursday 23 July	1/3 off to CIU members
NEWCASTLE	Saturday 25 July	£12 including free drink
NEWBURY	Sunday 26 July	£4 off Grandstand tickets
SANDOWN PARK	Wednesday 29 July	1/3 off to CIU members

CIU Racing Club Booking Form

Number of tickets required (minimum 6) _____ Price per ticket £ _____

Racecourse: _____ Date of meeting: _____

Cheque enclosed for £ _____ (Made payable to racecourse involved).

Club: _____

Club Address: _____

Postcode: _____

Daytime telephone No: _____

**Please send this booking form plus cheque
(made payable to the appropriate racecourse) to:
Club Journal, ACP, 59-60 Thames Street, Windsor, SL4 1TX**

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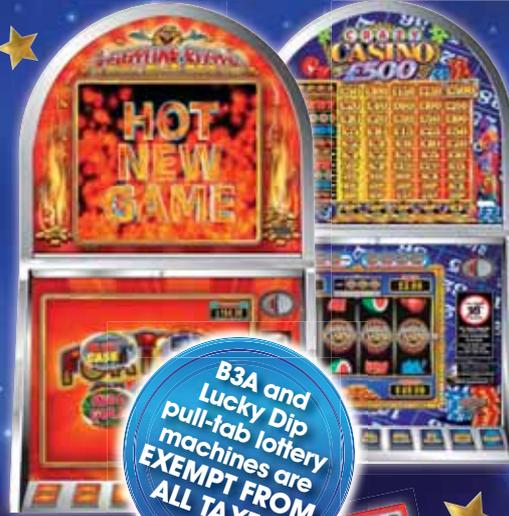
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