



The 26th CIU



Beer & Trades Exhibition

Friday April 7, 1pm-5pm

Norcalympia

Norbreck Castle Hotel

Blackpool

THE 26TH CIU BEER & TRADES EXHIBITION

Union Vice-President John Tobin looks ahead to the CIU Beer & Trades Exhibition in the Norcalympia at the Norbreck Castle Hotel in Blackpool on Friday, April 7 and promises a fantastic day out for delegates

This April will see the CIU Beer & Trades Exhibition being held for the third time at the Norcalympia at the Norbreck Castle Hotel in Blackpool.

The event certainly has a lot to live up to after the two previous shows at this magnificent venue but we're very confident after many months of planning that it will do just that.

As Union Vice-President, the show comes under my remit and I've been delighted at how it has progressed over the past two years to become a 'must-attend' event during Conference Weekend and a worthy curtain-raiser to the main event, the Annual Meeting, which takes place on the Saturday.

There will be more exhibitors than ever before, more activities to take part in, with the result that we are expecting attendance levels to be even higher than in 2015 and 2016.

While the key purpose of the show is to boost your club's business and get the lowdown on the latest products from all manner of suppliers in order to help your club flourish financially, there is also a major emphasis on having an enjoyable afternoon.

The show is an ideal opportunity to mix and mingle with other club folk in an informal atmosphere and exchange ideas on boosting business, as well as take part in a number of activities, including bingo sessions, prize draws

and pool competitions.

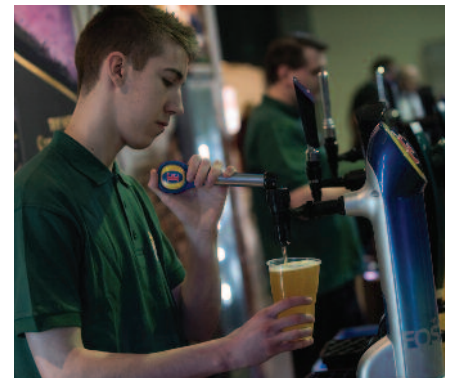
Heineken will be showcasing a range of products with delegates each receiving a set of complimentary drinks tokens.

Dransfields – the Preferred Supplier of gaming machines to the Union – will also be a major presence at the show.

As well as demonstrating the latest gaming technology, they have several activities planned throughout the afternoon with some fantastic prizes up for grabs.

Other exhibitors who confirmed their attendance for the 26th Beer & Trades Show include ACE Furniture, Aon, Avensure, BOC, Brilliant Business Solutions, BT Sport, the Campaign For Real Ale, Club Control, Dransfields, Heineken, Innkeeper Supplies, Just Enrolment Plus Ltd, Mr Scratchings, Nationwide Energy, Rijo42 and Smart Energy.

It is shaping up to be a great occasion so I look forward to seeing you there.



A delegate tries out his footballing skills on the BT Sport stand



Delegates had the chance to 'play their cards right' and win prizes on the Dransfields stand during the 2016 show



Union Vice-President John Tobin (left) with Heineken UK National Account Manager Graeme Mitchell at the 2016 CIU Beer & Trades Exhibition



John Tobin (centre) with Graeme Miller (left) and Josh Miller (right) of Ace Furniture



The Head Office team will be at the show to answer your questions



**GET SMART,
SLASH BILLS
& MAKE MORE
PROFIT FOR
YOUR CLUB.
CALL ME NOW.**

Take advantage of your approved supplier and call Amy at Smart Energy for advice on how to dramatically reduce your Club's energy spends on the following.

Do you have old costly cellar coolers?

Would you like to know how we can cool your beer using the cold air from outside?

Are you still heating with old inefficient boilers?

Would you like advice on how we can reduce your heating bills?

Do you have old inefficient strip or spot lighting?

These cost you thousands each year when lighting your club rooms, let us help?

Do your rooms have old air-con units over 8 years old?

These are very costly to run on the R22 gases that if leak can no longer be serviced?

Are you still line cleaning on a weekly basis?

Are you losing hundreds of pound's each month when this can simply be avoided?

Is any of your refrigeration equipment breaking down on a regular basis?

Would you like advice on how to get them serviced at a very competitive rate?

Call Amy at SMART ENERGY
FREE PHONE 0800 0730041
or Email info@smartenergyprojects.co.uk



Cut your costs and Save on your clubs energy bills

Save on Energy

Energy represents a major cost for any club and ensuring a competitive rate at contract renewal is crucial to keep costs down. Nationwide Energy searches the market to get the most competitive quotations for your gas and electricity supplies, allowing you to benchmark your prices against your current supplier.

Save on Water

We provide a range of quotations within the newly de-regulated water supply to maximise potential savings.

Save on LED Lighting

Using some of the most advanced products on the market we supply and fit a comprehensive range of LED lighting for bars, sports halls, function rooms, toilets, kitchens and cellars. All of which come with a 5 year manufacturer backed warranty.

We are also specialist installers for snooker & pool table lights, with a range of options to suit your requirements. visit our specialist website: www.snookerlights.co.uk

We understand the licensed trade, we serve thousands of pubs and clubs up and down the country. You want a bright and warm atmosphere to attract and retain your members. We can help you achieve this without paying through the nose!

Book your Free energy survey with us today and get a face to face consultation at your club, providing energy saving advice and survey at a time convenient to you.

CALL US TODAY FOR YOUR
FREE ENERGY SURVEY
Tel: 02476 328995



Nationwide Energy Consultants

The licensed trade specialists

www.nationwide-energy.co.uk

rjo⁴² THE REAL Spirit of Coffee

Book a **FREE** coffee machine demonstration at your Social Club



www.rjo42.co.uk
0800 023 4242

★ Make more money with Dransfields! ★

Your local partner in profit

New and exclusive to Dransfields

POWER PLAY
£400 maximum Jackpot.
Classic and new games exclusive to POWER PLAY.
Exciting menus – Hot Games, Club Fruits, Slots and Casino.
Coin and Banknote or Ticket payout!
You won't get this machine from any other supplier!

B3A and Lucky 150 Pull tab lottery machines are EXEMPT FROM ALL TAXES!

DransCash POINTS
Earn DransCash points with every box of tickets you purchase

Huge range of machines available for immediate delivery!

FANTASTIC INSTALLATION DEALS ON:

- Fruit machines
- B3A machines
- Pull tab products
- Multi-game quiz machines
- Jukeboxes
- Pool tables
- Bingo and fundraising products
- Family entertainment

Give more choice to your customers with Dransfields

GUARANTEED RAPID RESPONSE SERVICE FROM LOCAL ENGINEERS – WHEREVER YOU ARE!

Call Dransfields on
0345 644 9414
www.dransfields.com





Aon

Specialist Insurance for Sports and Social Clubs

Market-leading cover with 10%* discount for new Aon clients

At Aon, we have specialised in arranging insurance for Sports and Social Clubs for over twenty years. Our client managers have an in-depth understanding of the risks that owners and managers of clubs face, and can arrange a policy that caters to a wide range of clubs.

Call us today and we will look to save costs on the price of your current insurance provider by 10%.*

Why arrange your Sports and Social club insurance through Aon?

- We are confident that we can deliver competitive premiums
- Arrange market leading cover solutions
- Dedicated Client Manager to support you
- Get access to exclusive HR and Health & Safety Solutions for Clubs at discounted rates via our partnership with Citation

**To arrange a quote
contact:**

John Mckie
0345 004 0515
john.mckie@aon.co.uk

Monday – Friday
9am - 5pm

**Property in
the open covered
up to £5,000**

**£100 Material
Damage Excess**

**£2,500 for cover
in each gaming
machine, up to
£10,000 in total
Total cover £10,000**

**Engineering cover
up to £1,000,000,
cooling equipment,
boilers, air
conditioning
units**

**Directors
and Officers
limit of indemnity
£250,000**

* New Aon clients only. Must not hold a current policy with Aon. Subject to qualifying criteria; No claims in the last 3 years; Satisfactory postcode check (such as but not limited to high risk flooding areas, theft and malicious damage); Insurance has not been cancelled or declined in the past; Premises are not unoccupied or unfurnished; Business description is a CIU Club, Other Social & Welfare Club, CISWO Club or Sports Club; Buildings are valued at no more than £1,000,000; Stock limit doesn't exceed £50,000; and do not operate door staff, regular ticketed events or live entertainment more than twice a week. Evidence of competing terms must be obtained from an Insurer that meet Aon's security rating requirements and cover must be of a comparable basis to the quotation arranged by Aon. This offer can be withdrawn at any time. Terms, conditions and exclusions may apply.

Maven Sports and Social Club Insurance arranged by Aon UK Limited and underwritten by Maven Underwriters which is a Managing General Agent operating under a delegated underwriting and claims handling authority on behalf of Aviva Insurance Limited and Allianz Insurance plc. Maven Underwriters is a trading name of Aon UK Limited which is authorised and regulated by the Financial Conduct Authority. Citation Limited is an approved Introducer Appointed Representative of Aon UK Limited which is authorised and regulated by the Financial Conduct Authority. FP.ENT.1784.MH